

Message Text

UNCLASSIFIED

PAGE 01 KHARTO 04184 110837Z
ACTION AF-10

INFO OCT-01 EB-08 ISO-00 /019 W
-----077057 110842Z /10

P R 110821Z SEP 78
FM AMEMBASSY KHARTOUM
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 8424

UNCLAS KHARTOUM 4184

E.O. 11652: N/A
TAGS: BITO, SU
SUBJ: BUSINESS VISITORS: COLGATE PALMOLIVE

REFS: (A) KHARTOUM 4038 (B) USDOC 15850

1. CLARIFICATION OF PURPOSE OF VISIT PROVIDED REF B IS MOST USEFUL IN CONSIDERING APPROPRIATE APPOINTMENTS. WE WILL TRY MINISTER OF INDUSTRY AND DECISION MAKERS BELOW MINISTER LEVEL AS MINISTRIES OF FINANCE AND COMMERCE AND SUPPLY. SINCE GOVERNMENT OFFICIALS HAVE JUST RETURNED TO WORK FROM LONG RAHMADAN HOLIDAY, IT MAY TAKE SOME TIME TO REACH KEY OFFICIALS. MINISTER OF INDUSTRY WILL LEAVE FOR U.S. ON SEPT. 19 AND HIS SCHEDULE BETWEEN NOW AND THEN MAY MAKE IT DIFFICULT TO OBTAIN AN APPOINTMENT FOR HAWKES. MINISTER OF FINANCE ALSO UNAVAILABLE PRIOR TO HIS DEPARTURE WITH NIMEIRI ON SEPT. 19.

2. IN GENERAL, THERE ARE VERY CAPABLE OFFICIALS AT THE UNDER SECRETARY LEVEL IN ALL MINISTRIES WHO WOULD BE MORE DIRECTLY INVOLVED IN COLGATE-PALMOLIVE'S PLANS FOR THE SUDAN THAN MINISTERS, AND IT IS THESE OFFICIALS THAT WE WOULD RECOMMEND IN MOST CASES. SHOULD MINISTER OF INDUSTRY BE UNAVAILABLE, WE WILL TRY HIS UNDER SECRETARY.

3. IN THE EVENT THAT NO MINISTERIAL APPTS AVAILABLE, WILL
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HAWKES STILL TRAVEL TO KHARTOUM? PLEASE ADVISE.
BOGOSIAN

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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